



## Press Release

### **Southern Arizona Health Information Exchange (SAHIE) Chooses Wellogix for Health Information Exchange and SaaS Solutions**

*Partnership Will Enable Quality-focused Collaborative to Realize Vision for a Connected Healthcare Community Across Southern Arizona*

**Cambridge, MA and Tucson, AZ—February 25, 2009—** After a thorough evaluation, Southern Arizona Health Information Exchange (SAHIE) has chosen Wellogix as its strategic partner to establish SAHIE's health information exchange (HIE). Wellogix and its partners Apollo Health Street and Initiate Systems will provide SaaS-based clinical solutions and services to SAHIE's forty-plus member organizations. SAHIE's members include providers, health plans, diagnostic service organizations, and the state of Arizona. SAHIE is tightly aligned with the State of Arizona Roadmap for HIE and will be used as a model for many communities across Arizona.

Under SAHIE's blueprint, Wellogix's standards-based exchange, utilizing Initiate's Interoperable Health PlatForm For Patient Identification, will reduce the friction in information flow among providers, patients, payors, laboratories, imaging centers, pharmacies, and other participants in patient care. The HIE will bring together the area's major healthcare stakeholders and systems to establish a semantically interoperable patient health summary across multiple venues of care, with a goal to achieve a rapid and measureable improvement in quality of care, patient safety, and rate of increase of healthcare cost. The system is designed to be technology agnostic, making it easily accessible across multiple vendor systems. Building on this foundation, in subsequent phases SAHIE will leverage Wellogix's patient, provider, and care management solutions to deliver patient specific, evidence-based quality, cost, and performance recommendations to the point of care for maximum impact. Also over time, SAHIE will leverage the exchange for population-wide analytics and improvement of healthcare expenditure and strategy.

SAHIE has chosen to implement Wellogix's solutions using standards and policies established under the federally sponsored and recently delivered National Health Information Network Phase II (NHIN-II) program. Wellogix is set to be the first HIE infrastructure to go live on the NHIN, and also continues to seamlessly interoperate via legacy standards with systems that are not yet NHIN enabled. NHIN-II unambiguously demonstrated the dramatic improvements in time to market and content standardization that have so far been prohibitively expensive to achieve on a large scale via legacy interoperability. NHIN-II also demonstrated Wellogix's flexibility to enable communities to achieve participant autonomy via federation, and at the same time achieve robust decision support via centralization of key observations. SAHIE's finalized contract with Wellogix will license Release X of Wellogix's solutions, which offer these "out of the box" capabilities.

"Wellogix was the clear choice," said Kalyanraman Bharathan, Ph.D, Project Director for SAHIE. "Their solution is very well aligned with our long-range vision and mission for creating a trusted, patient-centric infrastructure that provides semantic interoperability among all stakeholders while allowing us to maintain a desired level of autonomy. The selection of Wellogix also marks a concrete step towards utilizing technology committed to stringent standards in protecting and maintaining the privacy and security of patient information. These key factors will enable us to quickly achieve commercial value for our members, and therefore financial sustainability. Wellogix has also demonstrated strong leadership in the standards community, extensive real-world experience in challenging projects, and a clear dedication to being a true partner. We are enjoying our work together and look forward to the experience that Wellogix will bring from their work at other HIEs in the nation to help realize our vision for Southern Arizona."

“Wellogic is honored to be SAHIE’s chosen partner” said Sumit Nagpal, President and CEO of Wellogic. “SAHIE and its member organizations are providing visionary leadership to improve healthcare efficiency, manage healthcare costs, and improve care quality for the people of Southern Arizona. Our vision and approach are tightly aligned, and we are thrilled to be working with SAHIE’s devoted team to implement our shared vision together.”

### **About SAHIE**

SAHIE is a collaborative of the major healthcare entities in Southern Arizona – including health plans, hospitals, large group practices, business leadership, and local administrations in the three counties of Pima, Cochise and Santa Cruz. SAHIE’s objective is to provide – with the patient’s permission – the relevant clinical data from all available sources for an appropriate, safe, medical decision to be made about the patient, thereby reducing the possibility of error and also of unnecessary duplication of care. Doing this requires the trust not only of the entities that participate in health care delivery and payment, but also of the community at large. SAHIE is founded on the principle that to succeed, an HIE must be rooted in the community, be self-sufficient, and find its funding from within the entities that have the most substantial economic gain from the HIE. Physicians in the community will not be asked to pay for the capital costs needed for SAHIE, and there will be no charge for patients.

In its first phase of implementation, SAHIE’s main functions will be to provide information to Emergency Departments and Urgent Care centers at the time when such information is needed for safe care, and to provide discharge documents from participating hospitals and Emergency Departments/Urgent Care Centers to the next point of care. As the use of EHRs increases among clinicians, and trust in the safety and security of SAHIE increases over time, the goal is to be able – with patient consent – to perform additional functions that further the promotion of safe and high quality care.

### **About Initiate Systems**

Initiate Systems, Inc. enables organizations to strategically leverage and share critical data assets. Its master data management (MDM) software and experience as an information exchange leader provide organizations with complete, accurate and real-time views of data spread across multiple systems or databases, even outside the firewall. This allows companies to unlock the value of their data assets for competitive advantages or operational improvements. Initiate Systems operates globally through its subsidiaries, with corporate headquarters in Chicago and offices across the U.S. and Toronto, London and Sydney. For more information, visit [www.Initiate.com](http://www.Initiate.com).

### **About Wellogic**

Wellogic provides industry-certified interoperability and point-of-care solutions for connecting the healthcare community and enabling safety, efficiency, and convenience in care delivery. With more than fifteen years’ experience facilitating meaningful interoperability and enhancing clinical workflow, the company truly understands the complexity of healthcare. It has developed a depth of experience in solving some of the most challenging issues confronting the industry today. Wellogic’s award-winning web-based connectivity solutions for physicians and caregivers, patients, health systems and health information exchanges are consistently recognized as the most usable, flexible and scalable solutions available, and are used daily to deliver safer, more cost-effective care for millions of patients. For more information, visit [www.wellogic.com](http://www.wellogic.com).

**Media Contacts:**

Wellogic

Ana Cosmas

(617) 621-9775

Media Relations

[Media@Wellogic.com](mailto:Media@Wellogic.com)