

State-Wide Secure Clinical Health Information Exchange

1



“CONNECTING THE DOTS”
TO IMPROVE HEALTH CARE
IN UTAH



UHIN - What is it?



Connecting the Community!

2

- **Long Standing Trusted Community Resource**

- Since 1993, UHIN members have come together for the common goal of reducing health care costs and improving the quality of care through the use of electronic data interchange (EDI), that is, by exchanging information electronically rather than by phone, fax or surface mail.

- Coalition

- **Not-For-Profit**

- **Covers the State**

- **Uses Community-Created State Standards for Data Exchange**

- Administrative transactions (claims, remits, eligibility, etc)
- Based on National Standards

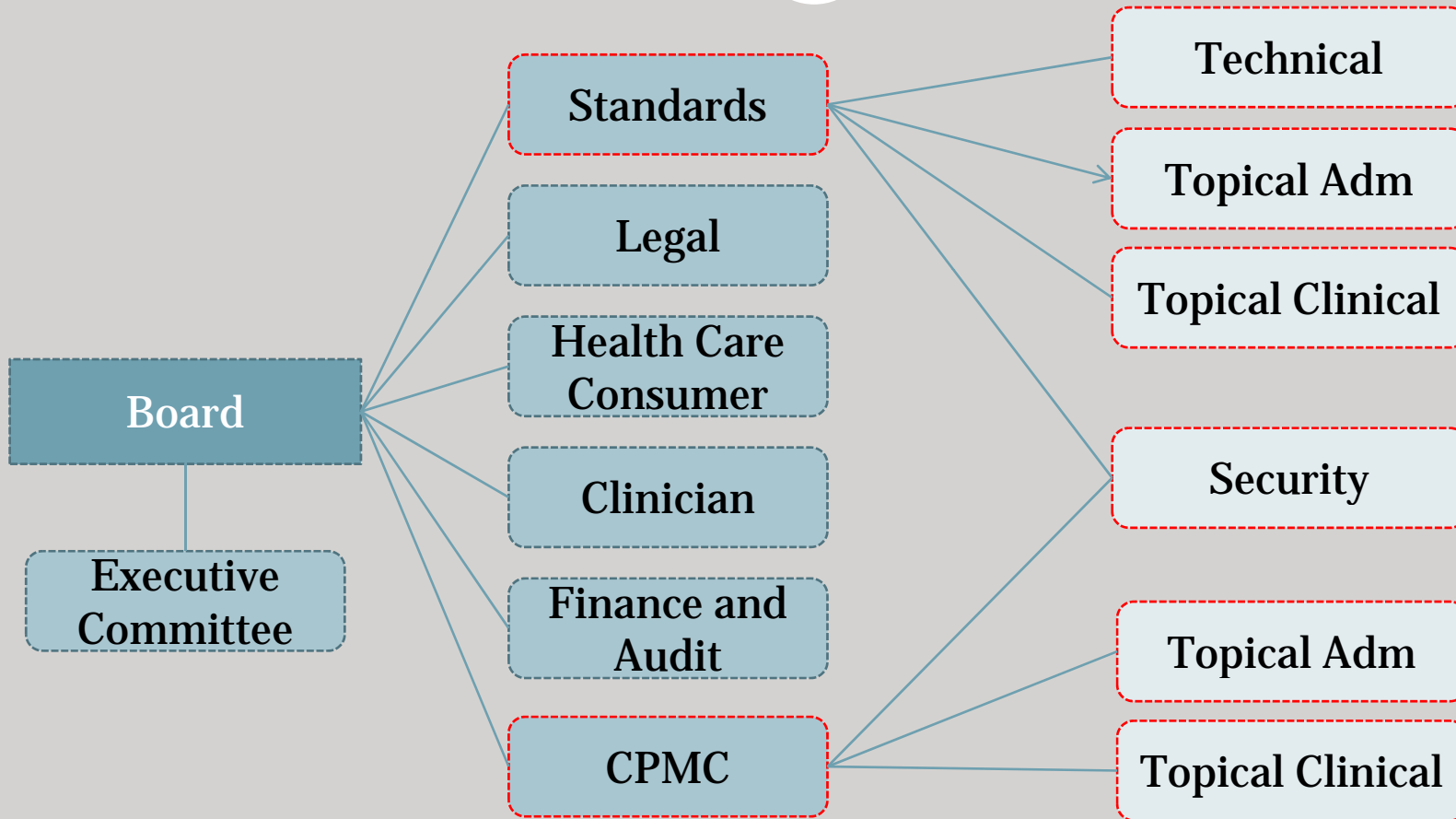


UHIN Governance: Consensus



Connecting the Community!

3



UHIN Board



Connecting the Community!

4

- **HCA/Mountain Star**
- **IASIS**
- **Intermountain HealthCare**
- **Physicians**
- **University of Utah Health Sciences Center**
- **Utah Hospitals & Health Systems Assoc.**
- **Utah Medical Association**
- **Utah Medical Group Management Assoc**
- **Valley Mental Health**
- **Altius/Coventry**
- **Deseret Mutual Benefit Administrators**
- **Educators Mutual Insurance Association**
- **Public Employees Health Program**
- **Regence Blue Cross Blue Shield of Utah**
- **Select Health**
- **State Farm Insurance Company**
- **Workers Compensation Fund**
- **Utah Department of Health**
- **Utah Insurance Commissioner**
- **Utah State CIO**
- **HealthInsight (QIO)**
- **Chair, Health Care Consumer Committee**
- **Chair, Community Program Management Committee**
- **Chair, Standards Committee**
- **Utah Health Information Network**

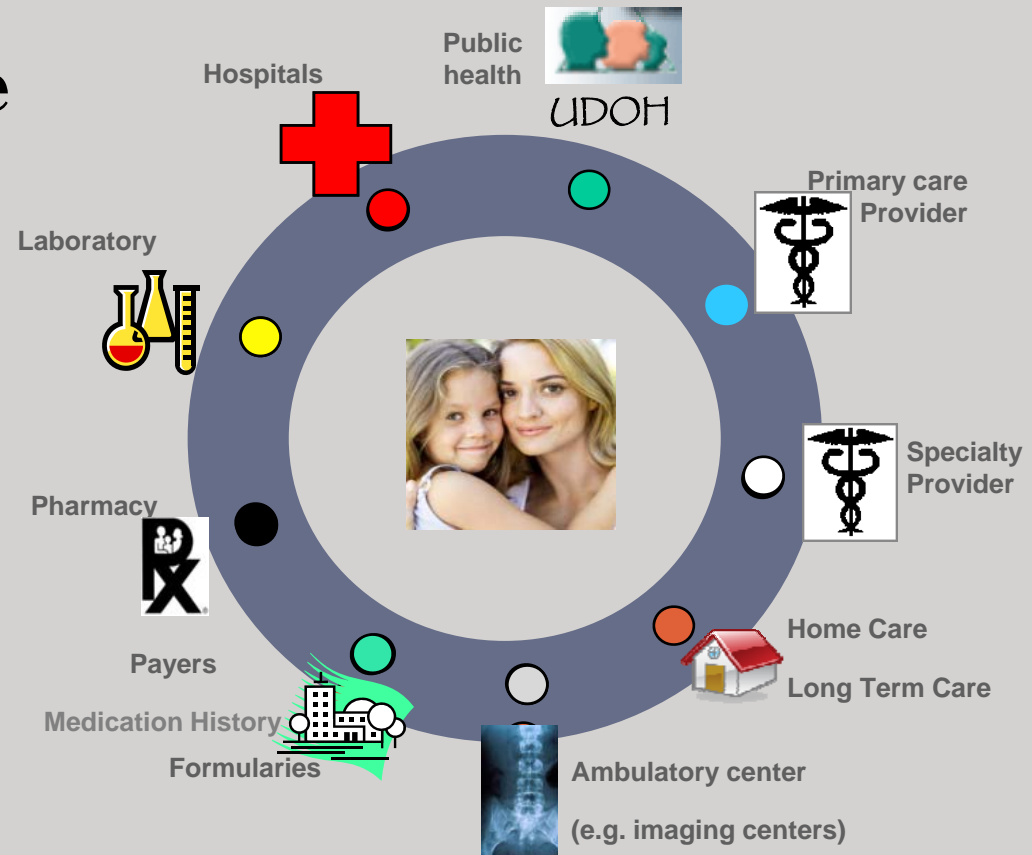
cHIE What is it?



Clinical Health Information Exchange

5

- A way to connect ALL the dots: more complete patient information
- And you can do this with a single request



cHIE Business Plan



Clinical Health Information Exchange

6

- UHIN Philosophy:
 - Price according to the **value** received by the entity who exchanges the data (the end point)
 - Price **controlled by members**
 - Price to **promote adoption**
 - Price must be **equitable**
 - Price must be **public** (no sweetheart deals)
- cHIE: 3 Stakeholders
 - Payers
 - Hospitals
 - Clinicians

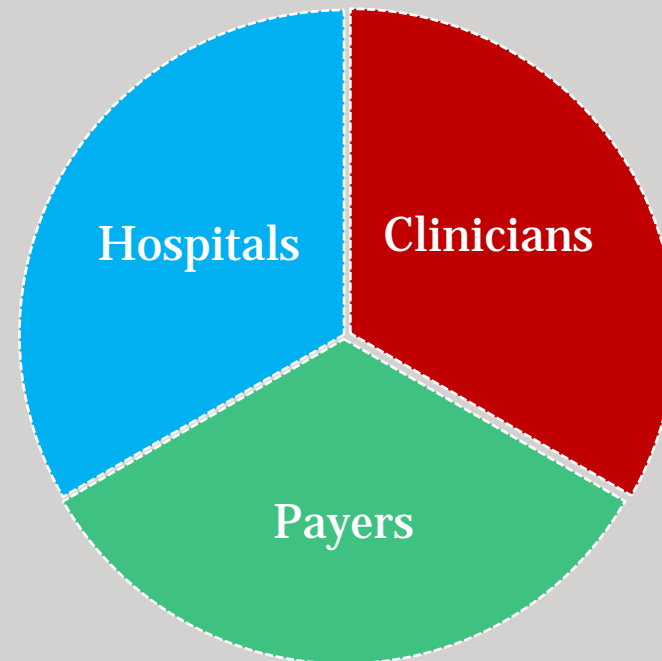
cHIE Business Plan



Clinical Health Information Exchange

7

- What is the Value of cHIE to the Stakeholders?
- 1/3 – 1/3 – 1/3
 - Eventually distributed between the three groups
- Cost to operate cHIE:
 - \$3M annually
 - Each group decided upon a different mechanism to raise their share



cHIE Clinician Value

8



Clinical Health Information Exchange

- **Improve the Quality of Care for Your Patients**
 - Medication History, , e-prescribing, Referrals, Labs
- **Improve the efficiency of your office**
- **Qualify for ARRA Medicare (Medicaid?) increased reimbursement**
- **Annual Membership Fee**
 - 1 doc shop = \$600/year
 - No additional fee for use of tools
- **Scaled Pricing**

cHIE Payer Value

9



Clinical Health Information Exchange

- **Payers receive clinical information more efficiently**
 - Utilization management, case management
 - Report delivery costs are reduced
- **Improve the quality and reduce the cost of care**
 - Reduce the number of prescriptions (Florida, SEMI)
 - Reduce ED services/visits
- **Annual Membership Fee**
 - Based on the average number of covered lives in the previous calendar year.
 - Option 1: PMPM
 - Option 2: Claim click-charge

cHIE Hospital Value

10



Clinical Health Information Exchange

- Provide better quality care
- Reduction in cost to deliver information
- Reduction in cost to collect/receive information
- Qualify for “meaningful use” incentives
- Annual membership fee
 - % of market share
 - Based on inpatient discharge data reported to State

Thank you

11



Clinical Health Information Exchange

Questions?



Connecting the Community!

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